

# 2024 Attendee Justification Kit





# From Our Chair

Hello —

As Chair of the 2024 eduWeb Summit, I want to invite you to the community.

The track experts have created an excellent program that will make your time at eduWeb valuable and help you and your institution move from theory to practice.

We are also built in additional space to unpack your learnings, collaborate, and network with your peers.

On page five, you'll find a <u>letter template you can copy</u> and use to help convince your boss about the incredible value of the eduWeb Summit.

We can't wait to see everyone in Philadelphia in July!

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Allison Turcio 2024 Program Chair, eduWeb Summit Assistant VP for Enrollment and Marketing Siena College



# Why attend?

## 5 Days of (Re)Connecting

Attending a conference isn't just about what you learn, but who you'll meet and affording yourself the time to build relationships. Many of our participants have been attending year over year for more than a decade and the events are a reunion each year for lifelong relationships.

### 50+ Sessions and Opportunities to Network

Build knowledge and know-how with over 50 sessions, master classes, and networking opportunities in five different tracks including Web & Digital Experience, Marketing & Communications, Artificial Intelligence & Analytics, Leadership & Innovation, and Enrollment Marketing. And, with a variety of session formats, you'll return home with fresh concepts, deeper understandings, and new ideas you can implement immediately.

### 30 Institutions in 50 States

People come from over 80 institutions in 50 states, plus countries all over the world, and over 25 business partners and exhibitors with expertise in higher education, which means you'll have ample opportunity to exchange fresh ideas and gather new perspectives.

#### Value: free workshops, team discounts, and affordable rates.

**Collaboration:** eduWeb is in-person for a reason. Its size and event design is created to maximize your ability to listen, unpack, and engage with your peers and industry leaders.

Action Over Theory: Conferences typically just cram in sessions and call it value. We purposely built a program to move from theoretical to action.

**Location:** A world-class city to not only learn but connect with alumni, donors, prospective students, and more.

### Relevance & ROI

...to your career and your institution. Higher education is at a crossroads and the program is designed around you and your challenges.



# Who Attends

#### Come join your campus colleagues from the diverse group of departments.

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#### Marketing & Communications

Advertising, Branding, Content Strategy, Creative, Editorial, Inbound, Social Media, Performance Analysis



Enrollment Management, Admissions Leadership & Staff Undergraduate, Graduate



Websites & Digital Engagement Site Development, Search Engine Optimization, Web Governance, Content Strategy



Advancement Alumni Relations, Development Marketing

## Makeup & Demographics

In the past five years alone, eduWeb events have welcomed over 900 unique institutions around the country and the world.



#### Years in Higher Education

Less than one year – 6% 1 year to 5 five years – 38% 6 to 10 years – 26% 11 to 20 years – 24% 20+ years – 6%



## Letter to your Boss

Dear [Manager's First Name],

I am writing to seek your approval to attend the 2024 eduWeb Summit, scheduled for July 9-11 in Philadelphia. This event is a key conference for higher education professionals and offers an excellent platform for networking, learning, and sharing innovative ideas.

The eduWeb Summit has been instrumental in shaping the higher education landscape for over 18 years, bringing together thought leaders and experts. The conference offers visionary keynote speeches, over 50 sessions on cutting-edge research, and valuable networking opportunities with peers from across the globe. Here are a few highlights:

- 1. **Insightful Keynote Speakers:** Leaders in higher education will share their experiences and visions for the future, providing strategic insights that we can adapt to our context.
- 2. **Educational Sessions:** The sessions are selected through a rigorous peer-review process, ensuring relevance and quality. They cover the latest trends and research, with practical takeaways that I can implement immediately to enhance our strategies.
- 3. **Collaborative Opportunities:** With attendees typically from over 80 institutions across 50 states and various countries, the conference provides a unique opportunity to exchange ideas with peers, gaining fresh perspectives and potentially leading to collaborative initiatives.
- 4. **Exhibit Hall Access:** Interaction with over 25 solution providers will offer direct insights into overcoming specific challenges we face, and could help in expanding our impact through innovative solutions.

Attending this Summit will directly contribute to my professional development goals of [specific goals], enhancing my ability to contribute more effectively to our team.

The registration fee is \$1,250 and if you register three or more team members, each of you can save an additional \$150 per person.

Please let me know if you need further information to consider this request or if you would like to discuss it in more detail. You can find more at eduwebsummit.com.

Thank you for considering this opportunity for professional development.

Best regards, [Your Name]



## 2023 eduWeb Attendees

eduWeb has always represented a wide array of roles and institutions in the U.S. and abroad. From small private and community colleges to large universities and teams of one to institutions bringing eight, eduWeb represented schools from 39 states and abroad.

#### Insitutions:

Amherst College American University Anne Arundel Community College Arizona State University Austin Community College Baruch College **Bellarmine University** Blinn College Boise State University Bridgewater State University Brigham Young University California State University, San Bernardino Catawba College The Claremont Colleges Services Colorado State University Columbia University **DeSales** University **Emory University** Fairmont State University Florida A&M University Framingham State University Francis Marion University Georgetown Day School Harvey Mudd College Indiana University-Purdue University Indianapolis Indiana University Jackson State University Johns Hopkins University Kalamazoo College Lee College Lewis University Loyola University Maryland Messiah University Michigan State University College of Nursing Montclair State University New York University NJIT Northern Michigan University Oberlin College Oregon Health & Science University (OHSU) PennState Princeton University

**Purdue University** Qatar University Radford University Rochester Institute of Technology (RIT) Shenandoah University Siena College Southern Adventist University Southwestern Oklahoma State University St. Edwards University Stetson University TCU Neeley School of Business Texas Christian University Texas Tech University The Claremont Colleges The Ohio State University The University of Michigan The University of North Florida The University of Southern Mississippi The University of Wisconsin – Madison UA Little Rock UCI A UNC Wilmington University of Alabama in Huntsville University of Chicago University of Guam University of Houston University of Illinois University of Miami University of Michigan University of Oregon University of Pennsylvania University of Pittsburgh School of Education University of Richmond University of South Carolina Upstate University of Virginia University of Wisconsin-River Falls Villanova School of Business Virginia Tech Western Michigan University Western New England University William & Mary Yale School of Management



#### Titles (excludes duplicate or similar titles):

Admissions Marketing Specialist Assistant Director of Digital Communications Asst Director of IT, Web and Business Systems Assistant Director of Communication and Technology Assistant Director of Marketing Assistant Director, Digital Engagement Assistant Vice President AVP for Communications and Community Relations AVP Digital Strategy & Communications Initiatives Assistant VP for Enrollment and Marketing Associate Director of Communications Associate Director of Digital Alumni Engagement Associate Director of Digital Content AVP for Communications, Marketing & Creative Strategy Associate VP for Marketing and Communications Associate Vice President for Univ. Relations AVP, Marketing AVP of University Web Services CMO Chief Communications Officer Chief Marketing Officer Chief Marketing & Communications Officer Chief Recruitment Officer Communication & Outreach Coordinator **Communication Specialist** Communications Coordinator **Communications Manager Communications Specialist** Communications/Content Manager **Creative Director** Department Head **Development & Outreach Specialist** Digital and Social Media Coordinator **Digital Communications Director** Digital Content and Event Coordinator Digital Marketing Specialist Digital Marketing & Branding Specialist Digital Media Specialist Director, Enrollment Communications Director of Brand Strategy and Creative Services Director of Communication and Digital Strategy **Director of Creative Services** Director, Digital Communications Director of Digital Comm. and Marketing Dir. of Enrollment Management Communications & Marketing Director of Enrollment Marketing and Communications Director of Marketing Director of Marketing and Analytics Director of Marketing & Communications **Director of Media Services** Director of Recruitment Marketing Director, Student Affairs Director of University Relations

Director of Web and Digital Marketing Director of Web Communications Director of Web Initiatives **Director of Web Services** Director of Web Strategy Director, Enrollment Communications **Enterprise Applications Director** Equity and Diversity Specialist **Executive Director** Executive Director of Brand and Marketing Strategy Executive Director of Digital Operations Exec. Director of External Communications Exec. Director of Marketing and Communications Exec. Director Web Services Front End Developer/UX Specialist Head of Marketing Interim Programs Manager Manager of Communications Manager of Digital Content Managing Director Marketing & Communications Coordinator Marketing & Public Relations Director Marketing Coordinator Marketing Director Marketing Specialist Media Developer Media Services Specialist Multimedia Designer Multimedia Producer Online Content Editor Outreach & Engagement Coordinator Senior Associate Director, Writing & Content Senior Communications & Marketing Officer Senior Communications Specialist Senior Content Producer Sr. Director of Change Management Senior Marketing Coordinator Senior Marketing Manager Senior Website Solutions Architect Senior Web Developer Senior Website Developer Sr. Public Relations and Communications Manager University Photographer Vice President VP of Partnership Development VP of Communications VP Enrollment and Marketing Vice President of Marketing Web Channel Manager Web Customer and Content Manager Web Manager Web Manager, Senior Web Managing Editor Web Services Manager Website Content Manager Website Design Manager



eduWeb Summit P.O. Box 3123 Frederick, MD 21705 742-2eduWeb

#### Contact:

Shelley Wetzel shelley@eduwebsummit.com Schedule Time to Chat

#### $\ensuremath{\textcircled{C}}$ 2024 by eduWeb Conference, LLC.

eduWeb is a community of higher education professionals and industry partners passionate about advancing their marketing, communications, and digital work from colleges and universities in the U.S. and abroad. Version 4/24/24.